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VENTURE DEALS: BE SMARTER THAN YOUR LAWYER AND VENTURE CAPITALIST



Wiley. Hardcover. Book Condition: New. Hardcover. 219 pages. An engaging guide to excelling in today's venture capital arena. Beginning in 2005, Brad Feld and Jason Mendelson, managing directors at Foundry Group, wrote a long series of blog posts describing all the parts of a typical venture capital Term Sheet: a document which outlines key financial and other terms of a proposed investment. Since this time, they've seen the series used as the basis for a number of college courses, and have...

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- Authored by Brad Feld
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